



**Sales and Use Tax
Fiscal Year to Date as of October 2018**

General Fund	2017 Actual	2018 Actual	2019 Actual	Actual 2019 to 2018		2019 Budget	Actual to Budget 2019	
				\$ Variance	% Variance		\$ Variance	% Variance
Retail	4,511,810	4,824,692	5,208,534	383,842	8%	4,928,200	280,334	6%
Vehicles	2,045,264	2,487,271	2,517,187	29,916	1%	2,540,200	(23,013)	-1%
Communications/Utilities	1,966,436	2,063,013	2,068,849	5,836	0%	2,106,900	(38,051)	-2%
Contracting	1,250,000	1,250,000	1,250,000	(0)	0%	1,250,000	0	0%
Restaurant/Bar	2,013,428	2,252,751	2,440,444	187,693	8%	2,300,600	139,844	6%
Real Estate/Rental & Leasing	1,396,557	1,578,902	1,722,796	143,894	9%	1,612,400	110,396	7%
Arts/Entertainment	125,892	121,588	147,413	25,824	21%	124,100	23,313	19%
Hotel/Motel	138,295	151,302	156,911	5,609	4%	154,500	2,411	2%
Transient Lodging	37,436	40,677	40,050	(627)	-2%	40,400	(350)	-1%
Auditing	1,750	450	500	50	0%	0	500	0%
Use Tax	254,501	338,116	457,219	119,103	35%	345,300	111,919	32%
Other Tax Activity	71,831	73,799	110,138	36,339	49%	75,400	34,738	46%
Total General Fund	13,813,200	15,182,562	16,120,041	937,479	6%	15,478,000	642,041	4%
Percentage of change from prior period		10%	6%					
Transportation Improvement Fund (1.5% tax rate)	1,038,579	1,005,538	1,661,774	656,236	65%	696,900	964,874	138%
Percentage of change from prior period		-3%	65%					
General Capital Fund (2.2% tax rate)	273,250	224,789	1,187,268	962,479	428%	136,000	1,051,268	773%
Percentage of change from prior period		-18%	428%					
Tourism Fund - Bed Tax (3.52% tax rate)	131,774	143,182	140,976	(2,206)	-2%	142,300	(1,324)	-1%
Percentage of change from prior period		9%	-2%					
Total All Funds	15,256,803	16,556,070	19,110,058	2,553,988	15%	16,453,200	2,656,858	16%

FY2017 amounts for General Fund categories, excluding contracting and transient lodging, were updated to include ADOR's implementation of location based and business code reporting.

General Fund

Retail (2.2% tax rate) - tax collections from large and small retail stores, discount department stores, warehouse clubs, and supercenters.

Vehicles (2.2% tax rate) - tax collections from vehicle sales.

Communication/Utilities (2.2% tax rate) - tax collections from businesses that provide telecommunications (landlines and cellular), electricity, gas, and water services.

Contracting (2.2% of the 3.7% contracting tax rate is dedicated to the General Fund) - tax collections from businesses engaging in contracting activity, (e.g., landscaping, painting, flooring installation, siding, roofing, concrete, plumbing, heating, framing, drywall, infrastructure, masonry, finish carpentry). The first \$1.25 million received in revenues from the 2.2% transaction privilege tax on construction will be retained in the General Fund. Any additional amount will be recorded in the General Capital Fund and will be used to fund the Capital Improvement Plan.

Restaurant and Bar (3.2% tax rate) - tax collections from restaurants, bars and caterers.

Real Estate, Rental & Leasing (2.2% tax rate) - tax collections from rental income of commercial and residential real property, and personal property rentals (e.g., rentals of formal wear, DVD's, home health equipment, recreational goods, electronics, appliances).

Arts and Entertainment (2.2% tax rate) - tax collections from businesses that charge admission for exhibition, amusement, or entertainment, (e.g., gym memberships, golf courses, athletic and dance instruction, movie theatres).

Hotel/Motel (2.2% tax rate) - tax collections from the activity of renting lodging space for any length of time and other activities provided at the hotel/motel.

Transient Lodging (1% of the 4.52% transient lodging tax rate is dedicated to the General Fund) - tax collections from the activity of charging for lodging and/or lodging space furnished to any transient for less than thirty consecutive days, and is in addition to the hotel/motel tax rate of 2.2%.

Auditing - payments from tax audits conducted by the Revenue Division of the City of Surprise Finance Department.

Use Tax (2.2% tax rate) - tax collections from goods and products that are used or stored in the City where sales tax was not paid when purchased.

Other Tax Activity (2.2% tax rate) - tax collections from business license fees, advertising, feed at wholesale, job printing, manufactured buildings, old business codes, and maintenance, repair, replacement or alteration projects (MRRA).

Dedicated Funds

Transportation Improvement (1.5% of the 3.7% contracting tax rate is dedicated to the Transportation Improvement Fund)

The transportation improvement fund is established to provide for the collection and expenditure of the dedicated 1.5% local construction transaction tax adopted by the Mayor and Council through ordinance 05-13. This tax is dedicated for the improvement of existing roadway corridors and the related costs of the construction of new roadways.

General Capital (2.2% of the 3.7% contracting tax rate)

The first \$1.25 million received in revenues from the 2.2% transaction privilege tax on construction will be retained in the General Fund. Any additional amount will be recorded in the General Capital Fund and will be used to fund the Capital Improvement Plan.

Tourism (3.52% of the 4.52% transient lodging tax rate is dedicated to the Tourism Fund)

Ordinance No. 2015-10 increased the tax rate to 4.52% with 3.52% recorded in the Tourism Fund. Mayor and City Council has designated that 75% will be allocated to Sports Tourism Facility Development/Facility Improvement and 25% will be allocated to Special Events/Marketing/Studies.



Transaction Privilege Tax Report

Hotel Motel

Tax Collected	Reported to State	Reported to City	FY2015	FY2016	*FY2017	FY2018	FY2019	5 YR Average FY2015 - FY2019
Jul	Aug	Sep	\$ 17,682	\$ 16,928	\$ 21,297	\$ 31,513	\$ 28,647	\$ 23,213
Aug	Sep	Oct	\$ 24,363	\$ 24,829	\$ 23,264	\$ 26,213	\$ 32,505	\$ 26,235
Sep	Oct	Nov	\$ 30,945	\$ 31,473	\$ 35,342	\$ 38,405	\$ 36,670	\$ 34,567
Oct	Nov	Dec	\$ 52,349	\$ 59,506	\$ 58,393	\$ 55,171	\$ 59,089	\$ 56,902
Nov	Dec	Jan	\$ 41,435	\$ 44,780	\$ 46,760	\$ 48,603		\$ 45,395
Dec	Jan	Feb	\$ 43,753	\$ 49,646	\$ 36,930	\$ 43,340		\$ 43,417
Jan	Feb	Mar	\$ 23,111	\$ 50,389	\$ 33,947	\$ 53,287		\$ 40,183
Feb	Mar	Apr	\$ 85,180	\$ 67,284	\$ 77,765	\$ 73,472		\$ 75,925
Mar	Apr	May	\$ 80,525	\$ 90,729	\$ 91,488	\$ 78,265		\$ 85,252
Apr	May	Jun	\$ 32,169	\$ 39,894	\$ 44,009	\$ 39,450		\$ 38,880
May	Jun	Jul	\$ 28,916	\$ 26,763	\$ 29,185	\$ 39,484		\$ 31,087
Jun	Jul	Aug	\$ 20,246	\$ 22,958	\$ 23,917	\$ 39,727		\$ 26,712
TOTAL			\$ 480,674	\$ 525,179	\$ 522,296	\$ 566,929	\$ 156,911	\$ 527,768

*Hotel and Motel amounts for FY2017 were updated to include AZ Dept. of Revenue's implementation of location based and business code reporting

Transient Lodging

Tax Collected	Reported to State	Reported to City	¹ FY2015	FY2016	FY2017	FY2018	FY2019	5 YR Average FY2015 - FY2019
Jul	Aug	Sep	\$ 11,744	\$ 31,002	\$ 35,321	\$ 50,396	\$ 39,965	\$ 33,686
Aug	Sep	Oct	\$ 16,747	\$ 9,222	\$ 24,356	\$ 37,041	\$ 43,679	\$ 26,209
Sep	Oct	Nov	\$ 17,452	\$ 18,222	\$ 38,396	\$ 44,062	\$ 42,573	\$ 32,141
Oct	Nov	Dec	\$ 25,420	\$ 29,903	\$ 71,136	\$ 52,360	\$ 54,808	\$ 46,726
Nov	Dec	Jan	\$ 24,210	\$ 42,957	\$ 56,159	\$ 55,496		\$ 44,706
Dec	Jan	Feb	\$ 23,112	\$ 52,789	\$ 43,260	\$ 51,399		\$ 42,640
Jan	Feb	Mar	\$ 55,130	\$ 63,003	\$ 67,301	\$ 78,493		\$ 65,982
Feb	Mar	Apr	\$ 53,564	\$ 86,084	\$ 98,560	\$ 104,735		\$ 85,736
Mar	Apr	May	\$ 65,790	\$ 131,787	\$ 150,918	\$ 119,914		\$ 117,102
Apr	May	Jun	\$ 22,092	\$ 55,825	\$ 69,245	\$ 56,034		\$ 50,799
May	Jun	Jul	\$ 24,125	\$ 35,250	\$ 47,870	\$ 60,163		\$ 41,852
Jun	Jul	Aug	\$ 21,607	\$ 41,187	\$ 36,092	\$ 62,355		\$ 40,310
TOTAL			\$ 360,993	\$ 597,231	\$ 738,613	\$ 772,449	\$ 181,026	\$ 627,888

¹Transient Lodging tax rate increased from 2.52% to 4.52% effective 11/01/2015, Ordinance No. 2015-10 (3.52% of the 4.52% is recorded to the Tourism Fund)



Transaction Privilege Tax Report

Restaurant and Bar

Tax Collected	Reported to State	Reported to City	FY2015	FY2016	*FY2017	FY2018	FY2019	5 YR Average FY2015 - FY2019
Jul	Aug	Sep	\$ 370,435	\$ 402,510	\$ 502,873	\$ 517,688	\$ 602,501	\$ 479,202
Aug	Sep	Oct	\$ 393,533	\$ 430,056	\$ 482,560	\$ 551,570	\$ 595,999	\$ 490,744
Sep	Oct	Nov	\$ 433,656	\$ 434,876	\$ 496,508	\$ 588,019	\$ 568,700	\$ 504,352
Oct	Nov	Dec	\$ 410,955	\$ 481,198	\$ 531,487	\$ 595,474	\$ 673,244	\$ 538,472
Nov	Dec	Jan	\$ 473,106	\$ 487,777	\$ 545,694	\$ 600,545		\$ 526,780
Dec	Jan	Feb	\$ 469,465	\$ 522,687	\$ 602,045	\$ 651,071		\$ 561,317
Jan	Feb	Mar	\$ 460,847	\$ 491,380	\$ 621,598	\$ 676,521		\$ 562,587
Feb	Mar	Apr	\$ 532,431	\$ 547,841	\$ 614,354	\$ 681,549		\$ 594,044
Mar	Apr	May	\$ 607,926	\$ 675,027	\$ 800,846	\$ 860,495		\$ 736,074
Apr	May	Jun	\$ 506,791	\$ 545,300	\$ 650,128	\$ 673,602		\$ 593,955
May	Jun	Jul	\$ 510,135	\$ 481,777	\$ 597,185	\$ 649,784		\$ 559,720
Jun	Jul	Aug	\$ 431,220	\$ 436,037	\$ 540,675	\$ 626,876		\$ 508,702
TOTAL			\$ 5,600,500	\$ 5,936,467	\$ 6,985,953	\$ 7,673,195	\$ 2,440,444	\$ 6,655,947

*Restaurant and Bar amounts for FY2017 were updated to include AZ Dept. of Revenue's implementation of location based and business code reporting